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# **L3HARRIS OVERVIEW**

### Forward looking statements



Statements in this presentation that are not historical facts are forward-looking statements that reflect management's current expectations, assumptions and estimates of future performance and economic conditions. Such statements are made in reliance on the safe harbor provisions of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements in this presentation include but are not limited to: statements regarding synergies, synergy or free cash flow targets, value creation or cash flow growth; statements regarding shareholder friendly capital allocation, including dividend and share repurchase expectations; statements regarding organizational model or leveraging cross segment capabilities; statements regarding revenue growth or margin expansion; statements regarding the company's solutions or capabilities; other statements about the combination of L3 and Harris and anticipated benefits therefrom, including estimated synergies, the effects of the combination, including on future financial and operating results, and the integration of operations; and other statements regarding outlook or that are not historical facts. The company cautions investors that any forward-looking statements are subject to risks and uncertainties that may cause actual results and future trends to differ materially from those matters expressed in or implied by such forward-looking statements. The company's consolidated results, future trends and forward-looking statements could be affected by many factors, risks and uncertainties, including but not limited to: risks related to disruption of management time from ongoing business operations due to the combination of L3 and Harris; risks related to the inability to realize benefits or to implement integration plans and other consequences associated with the combination; the risk that any announcements relating to the combination could have adverse effects on the market price of the company's common stock; the risk that the combination could have an adverse effect on the company's ability to retain customers and retain and hire key personnel and maintain relationships with suppliers and customers, including the U.S. Government and other governments, and on its operating results and businesses generally; the loss of the company's relationship with the U.S. Government or a change or reduction in U.S. Government funding; potential changes in U.S. Government or customer priorities and requirements (including potential deferrals of awards, terminations, reductions of expenditures, changes to respond to the priorities of Congress and the Administration, budgetary constraints, debt ceiling implications, sequestration, and cost-cutting initiatives); a security breach, through cyber attack or otherwise, or other significant disruptions of the company's IT networks and systems or those the company operates for customers; the level of returns on defined benefit plan assets and changes in interest rates; risks inherent with large long-term fixed-price contracts, particularly the ability to contain cost overruns; changes in estimates used in accounting for the company's programs; financial and government and regulatory risks relating to international sales and operations; effects of any non-compliance with laws; the company's ability to continue to develop new products that achieve market acceptance: the consequences of uncertain economic conditions and future geo-political events; strategic acquisitions and divestitures and the risks and uncertainties related thereto, including the company's ability to manage and integrate acquired businesses and realize expected benefits and the potential disruption to relationships with employees, suppliers and customers, including the U.S. Government, and to the company's business generally; performance of the company's subcontractors and suppliers; potential claims related to infringement of intellectual property rights or environmental remediation or other contingencies, litigation and legal matters and the ultimate outcome thereof; risks inherent in developing new and complex technologies and/or that may not be covered adequately by insurance or indemnity; changes in the company's effective tax rate; significant indebtedness and unfunded pension liability and potential downgrades in the company's credit ratings; unforeseen environmental matters; natural disasters or other disruptions affecting the company's operations; changes in future business or other market conditions that could cause business investments and/or recorded goodwill or other long-term assets to become impaired; the company's ability to attract and retain key employees, maintain reasonable relationships with unionized employees and manage escalating costs of providing employee health care; and potential tax, indemnification and other liabilities and exposures related to Exelis' spin-off of Vectrus, Inc. and Exelis' spin-off from ITT Corporation. Further information relating to these and other factors that may impact the company's results, future trends and forward-looking statements are disclosed in the company's filings with the SEC. The forward-looking statements contained in this presentation are made as of the date of this presentation, and the company disclaims any intention or obligation, other than imposed by law, to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. Person receiving this presentation are cautioned not to place undue reliance on forward-looking statements.

# L3Harris – a technology innovator





L3Harris has the scale, resources and capabilities to provide affordable, innovative and rapidly fielded solutions to address our customers' critical mission needs.

- Bill Brown

As L3Harris we will push technology boundaries and focus our resources where they will have the biggest impact for our customers. We'll move fast to meet customer needs.

- Chris Kubasik

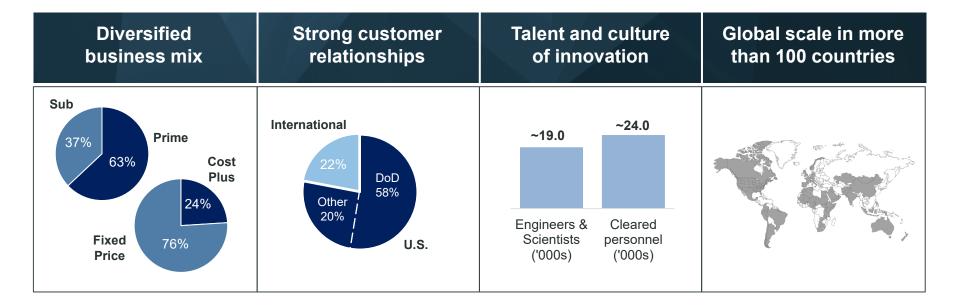
➤ Watch Video

### L3Harris – committed to excellence





L3Harris Technologies is an agile global aerospace and defense technology innovator, delivering end-to-end solutions that meet customers' mission-critical needs. The company provides advanced defense and commercial technologies across air, land, sea, space and cyber domains. L3Harris has approximately \$18 billion in annual revenue and 48,000 employees, with customers in more than 100 countries. L3Harris.com.



### Four mission-aligned segments



# Integrated Mission Systems

\$5.5B



Sean Stackley
President,
Integrated Mission
Systems

Leading technology integrator to U.S. and international militaries for complex ISR airborne and maritime platforms

**Headquarters**Palm Bay, Florida



# Space & Airborne Systems

\$4.9B



Ed Zoiss President, Space & Airborne Systems

Mission solutions for space and airborne domain with defense, intelligence and commercial applications

**Headquarters**Palm Bay, Florida



# Communication Systems

\$4.4B





Dana Mehnert President, Communication Systems

Secure ground and airborne communications and network systems for U.S. military, international forces and commercial customers

**Headquarters**Rochester, New York



# Aviation Systems

\$3.4B



Commercial and military aviation solutions, systems, networks and pilot training

### **Headquarters** Arlington, Texas



# **Global footprint\***











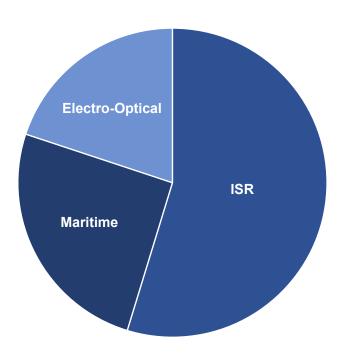


### **Integrated Mission Systems**



2020 Revenue \$5.5B 2019 Op Margin

~12.9%







Advanced integrated communications intelligence (COMINT), electronic intelligence (ELINT) and targeting mission systems for strategic and tactical aircraft platforms



**Maritime** 

Electrical and electronic systems and integration for large naval platforms



**Electro-Optical** 

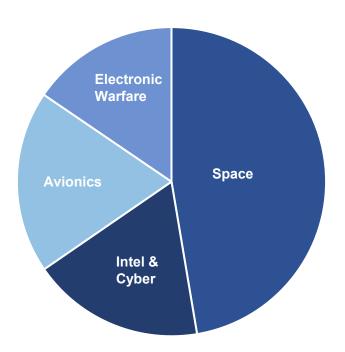
Advanced Electro-Optic / Infrared (EO/IR), laser imaging and targeting sensor systems

## **Space and Airborne Systems**



2020 Revenue **\$4.9B**  2019 Op Margin

~18.5%











#### **Space**

Payloads, sensors and full-mission solutions for classified, civil and commercial customers

#### **Intel and Cyber**

Situational awareness, optical networks and advanced wireless solutions

#### **Avionics**

Sensors, hardened electronics, release systems, data links and antennas supporting fixed wing and rotary platforms

#### **Electronic Warfare**

Multi-spectral situational awareness, threat warning and countermeasures capabilities for airborne and maritime platforms

### **Communication Systems**

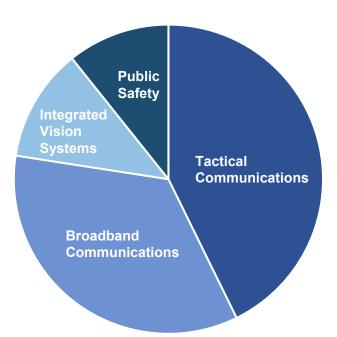


2020 Revenue

\$4.4B

2019 Op Margin

~22.3%











# Tactical Communications

Radio communications, SATCOM terminals and battlefield management networks for U.S. and international defense customers

# Broadband Communications Secured mobile networked communication equipment and integration

#### **Integrated Vision Systems**

Full suite of helmet and weapon-mounted integrated systems for U.S. and international customers

#### **Public Safety**

Radios, applications and equipment for critical public safety and professional communications

### **Aviation Systems**

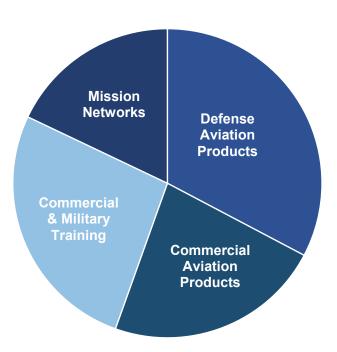


2020 Revenue

\$3.4B

2019 Op Margin

~12.4%











# Defense Aviation Products

Precision engagement sensors and systems; small UAVs, antennas and arrays; RF amplifiers and microwave devices

# Commercial Aviation Products

Airport security & detection solutions and airborne avionics products—traffic collision avoidance, flight recorders

# **Commercial and Military Training**

Flight and maintenance simulation, pilot training to military customers, FAA, and global airlines

#### **Mission Networks**

Communications and networking solutions for FAA and international air national service providers

### **Technology leadership**



# ACTIONABLE INTELLIGENCE

Full spectrum sensors, data analytics & tools to capture, distribute, process and analyze data.

#### SPECTRUM SUPERIORITY

Technology used to operate, obstruct, observe and obscure across the electromagnetic spectrum.

#### WARFIGHTER EFFECTIVENESS

Technologies to enable successful missions. Platform systems integration; unmanned systems, weapons and integrated support.

# SAFE AND SECURE SKIES

Simulators, trainers and service offerings for military and commercial customers. Security and detection systems.

Surveillance

Signal Intelligence

Integrated ISR

Optical tracking

FO/IR Sensors

Small satellites

Exquisite RF & Optical sensors

Satellite imaging

**Electronic Warfare** 

Integrated Battle Management

Sensors

Electronic Warfare

Power Distribution

Protected / Contested Comms

Data Links

**Tactical Comms** 

Networking

Space protection

Transceivers

Public Safety Systems

**Unmanned Systems** 

Counter UAS

Integrated Battle Management

Robotics

**Avionics** 

Cyber intelligence

Soldier systems

**Precision Weapons** 

Network management

Ground/Air communication

Weather

Security & Detection

Air Traffic Tracking & Surveillance

**Pilot Training** 

Flight simulators



Our Signals Intelligence systems have delivered customers with near realtime intelligence for more than 50 years



More than **one million** tactical radios delivered to military personnel around the world



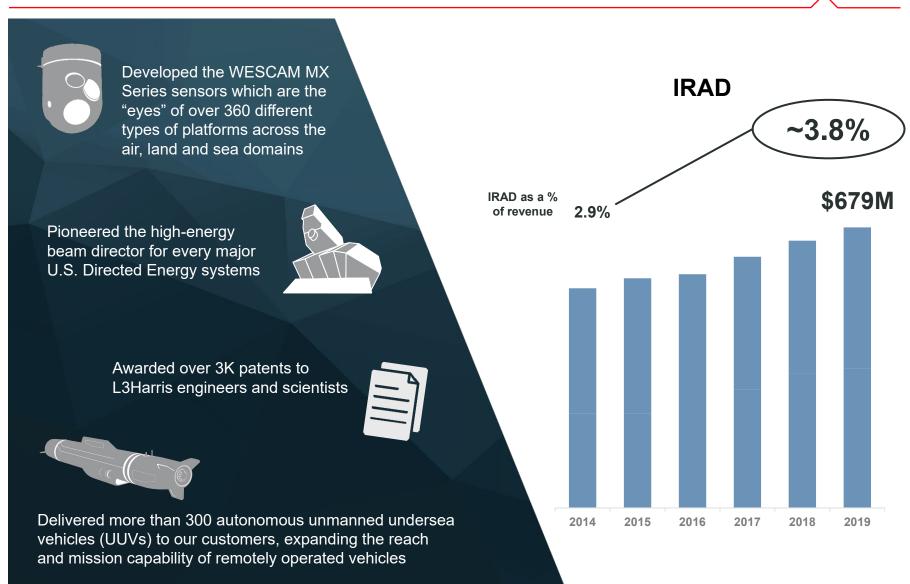
Delivered more than **one million** components for the F-35



More than 75,000 training hours and 1,200 Aircrew Students Trained annually on Predator and Reaper Mission Aircrew Training System (PMATS)

## An agile innovator





### **Our values**





### Integrity

- > Accountable
- > Ethical
- > Honest

### **Excellence**

- > Flawless Execution
- Customer-Focused
- > Innovative

### Respect

- > Safe & Sustainable
- > Community-Minded
- > Inclusive

# Our operating principles



### One company

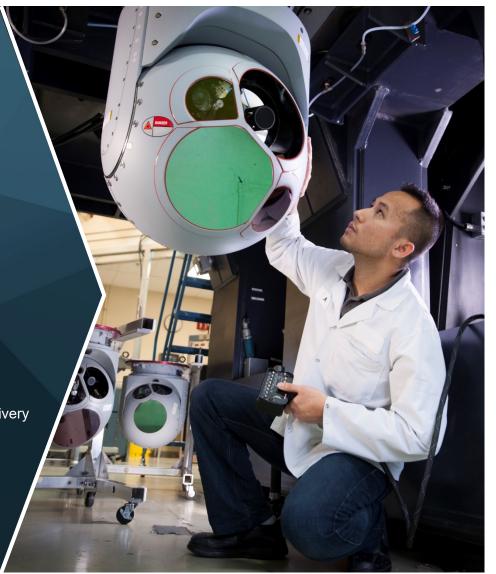
- > One team common goals, objectives and values
- > Empowered, accountable and transparent people
- > A clearly articulated strategy
- Leading in core growth markets and technologies

#### The power of the enterprise

- > Strategic investments in innovation
- > Enterprise-wide systems, processes and policies
- > Talent is a company-wide asset
- > Use scale to drive efficiency and growth
- > Best practices shared company-wide

### **Committed to speed and excellence**

- Unwavering focus on customer quality and on-time delivery
- > Continuous improvement as a way of life
- Fact-based decision-making



# Our people





### **Our community**



L3Harris is committed to driving positive change in our communities through strategic giving and volunteerism

#### Giving in focus areas:

- STEM inspiring the next generation of scientists and engineers
- Mission-Aligned supporting our customers mission including first responders, veterans and their families
- Community being active citizens in our local communities

#### **Employee volunteerism:**

L3Harris supports employee volunteer efforts in the communities where we live and work.



### Conclusion



Aerospace & Defense Leader L3Harris is a leading aerospace and defense technology innovator – with the scale and ability to deliver world-class systems and drive cost savings to provide customers' with advanced, integrated mission-solutions

Customers' First Choice for Mission Solutions

Industry leading R&D investment. Innovative, affordable, solutions delivered with agility, speed and flawless precision

**Enterprise Excellence** 

Consistent enterprise-wide systems, processes and policies. Fact-based decision-making with a relentless focus on continuous improvement. Commitment to our values of Integrity, Excellence and Respect

High-Performance Culture

A diverse and inclusive work environment with career opportunities. Rewards aligned with performance and contributions. Committed to sustainability and supporting the community

Industry-Leading
Returns to
Shareholders

Strong financial outlook and returns to shareholders. Robust cash flow. Disciplined stewards of capital

# **Engage with L3Harris**



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