

STATE OF MICHIGAN

Master Agreement No. 210000000897
Two-Way Radio and Radio Systems Sales and Service

SCHEDULE B- PRICING

| CATEGORY | Equipment Class | DISCOUNT PERCENTAGE OFF MANUFACTURER LIST PRICE |
|---|--|---|
| Mobiles and Portables | C, N, NB | 26% |
| *Quantity 10 - 49 (any configuration) | C, N, NB | 35% |
| *Quantity 50 - 99 (any configuration) | C, N, NB | 40% |
| *Quantity 100+ (any configuration) | C, N, NB | 45% |
| Fixed Stations | S, P | 26% |
| Consoles | S, P | 26% |
| Fixed Network Equipment | V, VC, 77 | 10% |
| System Infrastructure | S, P | 26% |
| Options and The Contractor Accessories | C, N, NB, S, P | 26% |
| Software | L | 26% |
| Licenses | LD | 26% |
| Standard Vendor Accessories and Aftermarket (other than The Contractor) | V, VC, 77 | 10% |
| Spare Parts for Items in Equipment Class | C, N, NB, S, P | 26% |
| Spare Parts for Items in Equipment Class | V, VC, 77 | 10% |
| Pagers | V, VC, 77 | 10% |
| Pager Accessories | V, VC, 77 | 10% |
| Dropship (Non-Catalog Products) | | 0% |
| Services (Engineering and Other Professional) | | 0% |
| Equipment & Services | Equipment and services listed in the catalog in the catalog with other equipment codes not listed above. | 0% |

*On a per Purchase Order basis, for mobiles and portables with equipment class codes C, N, and NB. Equipment Class Codes are denoted in the catalogs.

See Schedule B, Attachment 1 for Manufacturer List Price Catalogs- Located as a Separate Document