



## L3HARRIS OVERVIEW

June 2022

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# Forward-looking statements



Statements in this presentation that are not historical facts are forward-looking statements that reflect management's current expectations regarding future events. Such statements are made in reliance on the safe harbor provisions of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements in this presentation include but are not limited to: statements regarding organizational model; statements regarding the company's and segment solutions or capabilities; statements regarding the company's operating principles and commitment to community; and other statements regarding outlook or that are not historical facts. The company cautions investors that any forward-looking statements are subject to risks and uncertainties that may cause actual results and future trends to differ materially from those matters expressed in or implied by such forward-looking statements. Further information relating to these and other factors that may impact the company's results, future trends and forward-looking statements are disclosed in the company's filings with the SEC. The forward-looking statements contained in this presentation are made as of the date of this presentation, and the company disclaims any intention or obligation, other than imposed by law, to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. Persons receiving this presentation are cautioned not to place undue reliance on forward-looking statements.

# L3Harris – a trusted disruptor



“ We are proud of our ability to deliver innovative solutions for our customers’ mission-critical challenges while helping to make the world a safer place. Our 47,000 talented and dedicated employees are committed to creative problem-solving and continuous improvement in everything we do. ”

– Chris Kubasik  
Chair and CEO



# L3Harris – committed to excellence



# L3HARRIS®

L3Harris Technologies is an agile global aerospace and defense technology innovator, delivering end-to-end solutions that meet customers’ mission-critical needs. The company provides advanced defense and commercial technologies across space, air, land, sea and cyber domains.

Diversified business mix	Strong customer relationships	Talent and culture of innovation	Global reach...serving over 100 countries
<p>Sub ~35%</p> <p>Prime ~65%</p> <p>Fixed Price ~75%</p> <p>Cost Plus ~25%</p>	<p>International ~20%</p> <p>DoD ~60%</p> <p>U.S. ~20%</p>	<p>~19.0</p> <p>Engineers ('000s)</p> <p>~22.0</p> <p>Cleared personnel ('000s)</p>	

# Three mission-aligned segments



## Integrated Mission Systems

**\$7.0B**



**Sean Stackley**  
President,  
Integrated Mission  
Systems

Leading technology integrator to U.S. and international militaries for complex ISR airborne and maritime platforms and provider of advanced avionics and training solutions for commercial markets

**Headquarters**  
Palm Bay, Florida



## Space & Airborne Systems

**\$6.0B**



**Ed Zoiss**  
President,  
Space & Airborne  
Systems

Mission solutions and networked systems for space and airborne domains with defense, intelligence and commercial applications

**Headquarters**  
Palm Bay, Florida



## Communication Systems

**\$4.3B**



**Dana Mehnert**  
President,  
Communication  
Systems

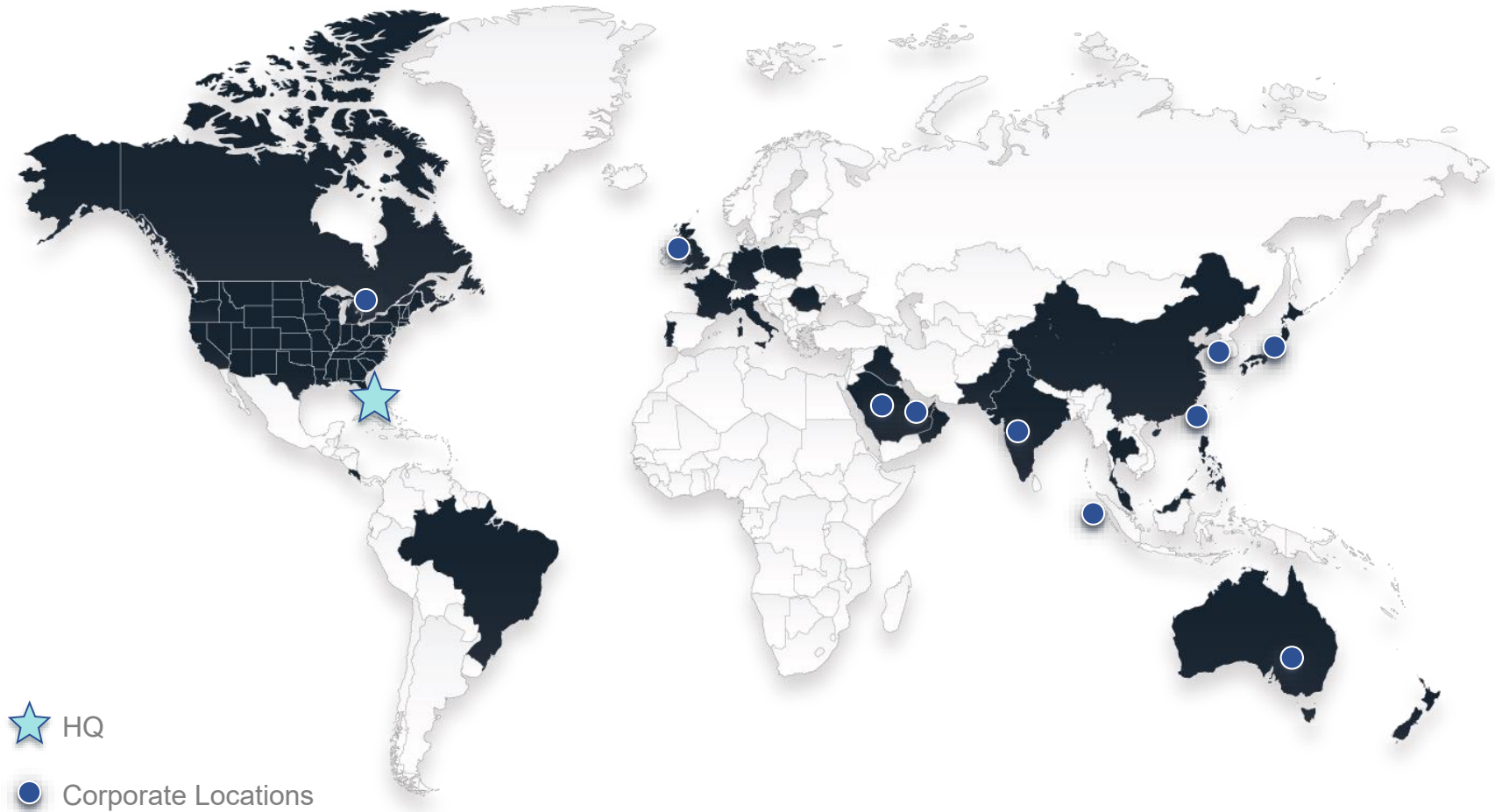
Secure ground and airborne communications and network systems for U.S. military, international forces and commercial customers

**Headquarters**  
Rochester, New York





# Global footprint



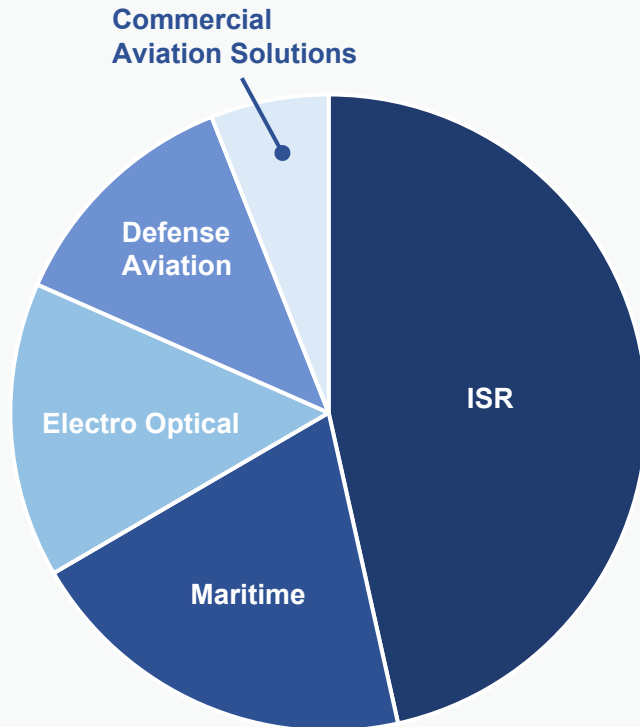
**~300** LOCATIONS IN **~30** COUNTRIES

# Integrated Mission Systems



FY21  
Revenue  
**\$7.0B**

FY21  
Segment Margins  
**12.3%**



## ISR

Advanced integrated signals, communications and electronic intelligence and targeting mission systems for aircraft platforms



## Maritime

Power, electrical, imaging, communication and sensor systems for manned platforms; integrated unmanned vessels (surface and undersea)



## Electro Optical

Advanced electro optical/infrared, laser imaging and sensor systems



## Defense Aviation

Precision weapon systems and components, tactical UAVs and next-gen systems



## Commercial Aviation Solutions (CAS)

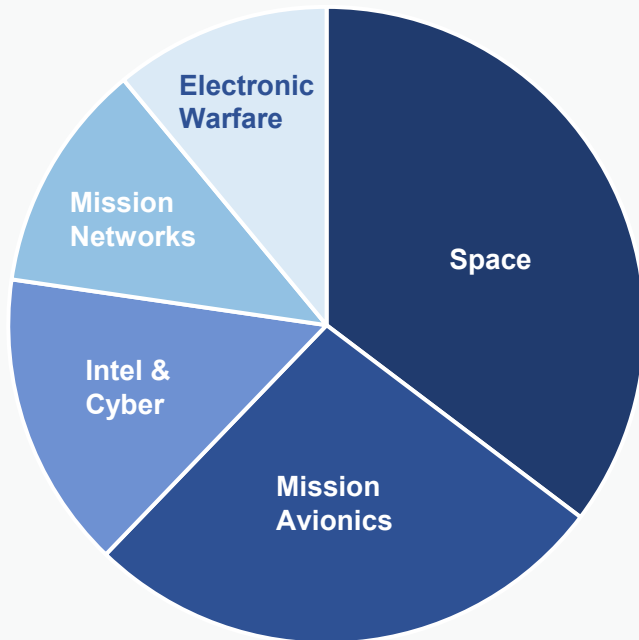
Commercial aircraft avionics and pilot training

# Space & Airborne Systems



**FY21  
Revenue  
\$6.0B**

**FY21  
Segment Margins  
12.8%**



## Space

End-to-end mission solutions to support intelligence, surveillance and reconnaissance; missile defense; positioning, navigation and timing; weather and climate monitoring; and ground-based space surveillance networks



## Mission Avionics

Sensors, processors, hardened electronics, release systems and antennas for aircraft platforms



## Intel & Cyber

Situational awareness, information resilience, robotics and advanced wireless solutions



## Mission Networks

Communications and networking solutions for air traffic management



## Electronic Warfare

Threat warning and countermeasures for airborne, ground and maritime platforms

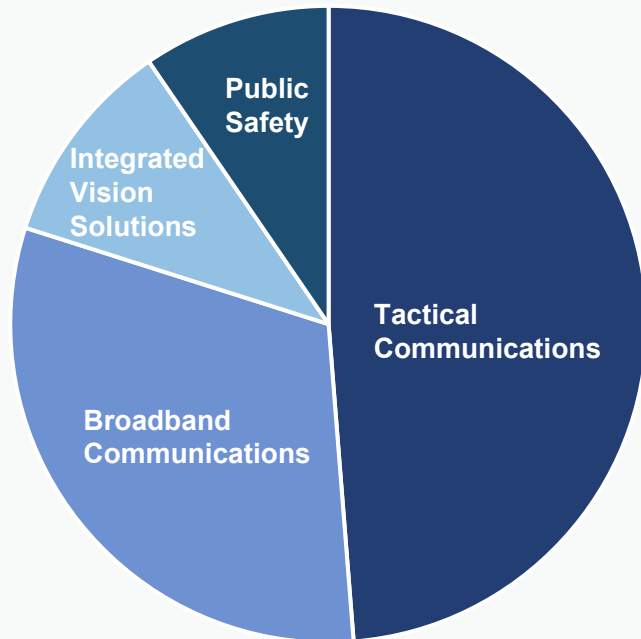


# Communication Systems



FY21  
Revenue  
**\$4.3B**

FY21  
Segment Margins  
**12.3%**



## Tactical Communications

Tactical radios for U.S. and international defense customers and battlefield management networks



## Broadband Communications

Secure mobile networked equipment and integration



## Integrated Vision Solutions

Full suite of helmet and weapon mounted integrated systems



## Public Safety

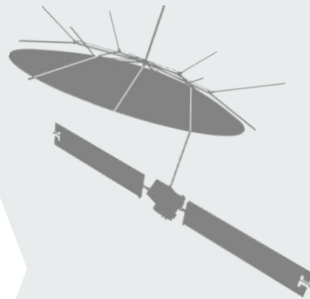
Radios and equipment for public safety and professional communications

# An agile innovator

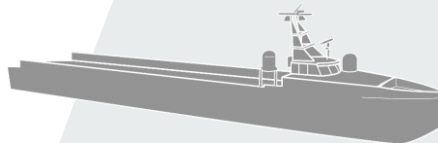


Developed the WESCAM MX Series sensors, which are the “eyes” of over 233 different types of platforms across the air, land and sea domains

L3Harris is the industry leading provider of large, high-accuracy space reflectors with over 100 delivered



Awarded over 2.3K U.S. patents to L3Harris engineers and scientists



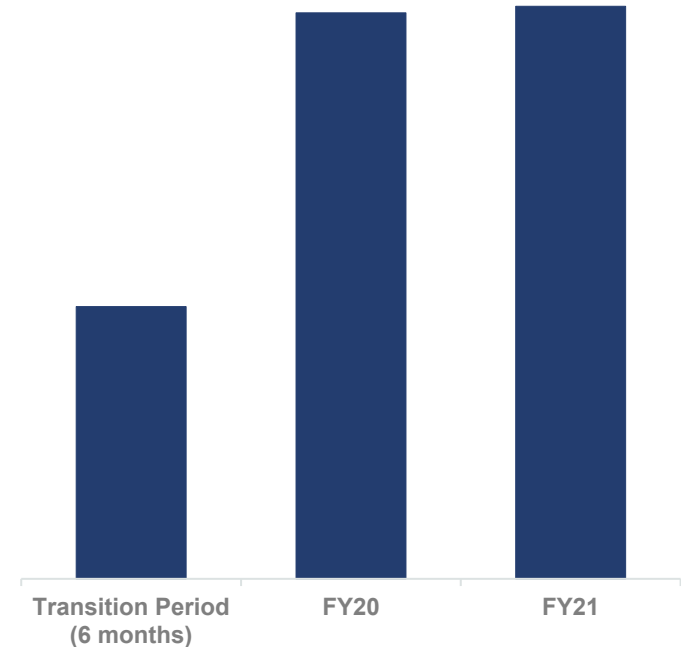
Delivered over 125 unmanned surface vessels operating around the world on both commercial and defense missions, more than three times our competitors

## IR&D

~4%

*IR&D as percent of revenue invested annually*

**\$692M**



# Our values



## Integrity

- › Accountable
- › Ethical
- › Honest

## Excellence

- › Flawless Execution
- › Customer-Focused
- › Innovative

## Respect

- › Safe & Sustainable
- › Community-Minded
- › Inclusive

# Our operating principles



## One company

- › One team – common goals, objectives and values
- › Empowered, accountable and transparent people
- › A clearly articulated strategy
- › Leading in core growth markets and technologies

## The power of the enterprise

- › Strategic investments in innovation
- › Enterprise-wide systems, processes and policies
- › Talent is a company-wide asset
- › Use scale to drive efficiency and growth
- › Best practices shared company-wide

## Committed to speed and excellence

- › Unwavering focus on customer quality and on-time delivery
- › Continuous improvement as a way of life
- › Fact-based decision-making



# Our people



**We value diverse ideas,  
perspectives, experiences,  
backgrounds and lifestyles**



**[CLICK TO LEARN MORE](#)**



# Our community



**L3Harris is committed to driving positive change in our communities through strategic giving and volunteerism**

## **Giving in focus areas:**

- › **STEM** – inspiring the next generation of scientists and engineers
- › **Mission-Aligned** – supporting our customers' mission, including first responders, veterans and their families
- › **Community** – being active citizens in our local communities

## **Employee volunteerism:**

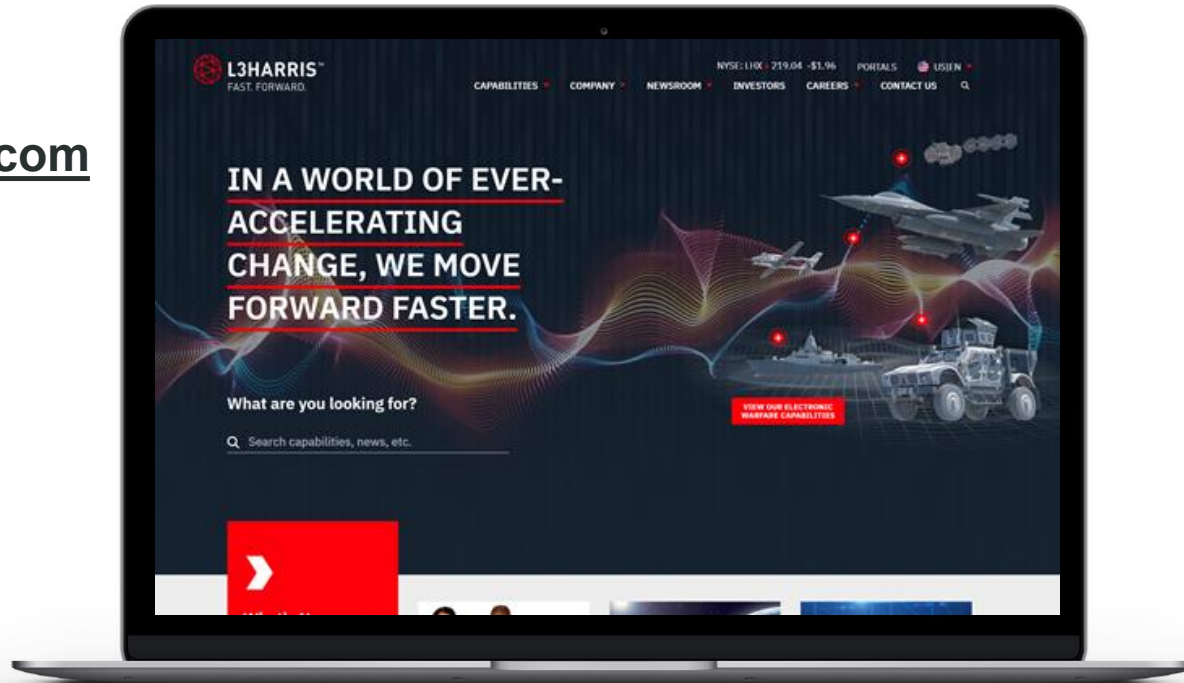
L3Harris supports employee volunteer efforts in the communities where we live and work.



# Engage with L3Harris



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